

Message Text

UNCLASSIFIED

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43

ACTION EB-07

INFO OCT-01 AF-06 ISO-00 RSC-01 /015 W

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R 171330Z JAN 75

FM AMEMBASSY CONAKRY

TO AFRITRADE INC. 80 BROAD STREET NEW YORK, NY

INFO SECSTATE WASHDC 0426

USDOC WASHDC

UNCLAS CONAKRY 0072

E.O. 11652: N/A

TAGS: EMAE GV US

SUBJECT: PURCHASE OF US EQUIPMENT FOR CONAKRY PORT

REF: CONAKRY 1938

1. GUINEAN MINISTER OF TRANSPORT SEKOU THIAM INFORMED EMBASSY JAN 16 THAT GOVERNMENT HAD VIRTUALLY MADE FINAL DECISION PURCHASE PORT EQUIPMENT FROM AFRITRADE, ON BASIS TELEGRAPHIC COMMUNICATIONS WITH THAT COMPANY AND THROUGH EMBASSY. THIAM NOTED THAT PRICES QUOTED BY AFRITRADE WERE CONSIDERABLY HIGHER THAN ANOTHER PRICE QUOTATION FOR SAME EQUIPMENT FROM SWISS FIRM SOCOPRINT, GENEVA, ALTHOUGH PRICES WERE LOWER THAN A THIRD QUOTATION FROM AN ARAB COMPANY. (EXCLUDING COST OF 50 TON MOBILE CRANE (NOT INCLUDED IN SWISS QUOTATION) PRICES OF EQUIPMENT WERE \$670,266 FROM AFRITRADE AND APPROXIMATELY \$380,000 (EQUIVALENT OF GUINEAN SYLI PRICE QUOTED) FROM SWISS FIRM.)

2. GUINEANS WILLING PAY HIGHER PRICES FOR US EQUIPMENT, BUT BEFORE ISSUING LETTER OF CREDIT, ASK EMBASSY'S INTERCESSION IN 2 RESPECTS: (A) IN SO FAR AS POSSIBLE, OBTAIN FIRM CONFIRMATION FROM AFRITRADE THAT DELIVERY OF EQUIPMENT WILL BE EFFECTED WITHIN TIME FRAME PROMISED; AND (B) ASK COMPANY IF SOME REDUCTION POSSIBLE IN PRICES QUOTED.

3. WE, OF COURSE, EMPASIZED ONCE AGAIN THAT AFRITRADE IS PRIVATE COMPANY, BUT PROMISED PASS ON MINISTER OF TRANSPORT'S

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REQUEST AND CONVEY ANSWER.

4. REGARDING SPARE PARTS, MINISTER OF TRANSPORT ALSO
REQUESTED NAMES OF SPARE PARTS NEEDED, WITH PRICE LIST.

5. PLEASE ADVISE.
TODMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: HYDRAULIC EQUIPMENT, PORTS, PRICES
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Draft Date: 17 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750019-0204
From: CONAKRY
Handling Restrictions: n/a
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